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Buying a business can be a great way to get into a new market, or to expand an existing business through acquiring a competitor or supplier. However, there's a range of factors you need to consider before making a purchase.

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Seven steps to buying a business 1. Get professional advice. Professional help is invaluable as you go through the negotiation, valuation and purchase... 2. Do your research. Research the sector you're interested in, including the best time to buy, and shortlist two or... 3. Initial viewing and ...

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Buying an existing business can be a successful route to becoming your own boss. Take a look at the steps involved in finding,

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valuing and buying a small business to decide if buying a business is the right direction for you.

~~Buying a business: How to purchase a small business ...~~

In other words, before you buy a business, discover the real reason the small business is for sale. Don't just take the seller's word for this. Sure, people do retire or become ill, but the real reason may be anything from a big-box retailer moving into town and taking away customers to losing a lucrative, traffic-driving contract, such as

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~~How to Buy a Small Business~~

Buying a Business? 5 Essential KPIs You Need to Review Before You Buy. By Guest Post | In: Buying a Business. Facebook 0 Tweet 0 LinkedIn 0 Print 0. By Bruce Hakutizwi. If you've ever watched ABC's Shark Tank, you'll know the Sharks are at their most vicious when the contestants pitching their business ideas don't know their numbers ...

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Buying a business is a big decision—but when you pull the trigger on buying an existing business, you get the opportunity to become an entrepreneur without starting a small business completely from scratch. Every year, more than 500,000 businesses change hands, and that number is expected to skyrocket in the next several years as millions of baby boomers begin retiring and selling their ...

~~How to Buy an Existing Business~~

Buying a business Get professional advice. Professional help is invaluable as you go through the negotiation, valuation and

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purchase... Research. Research the sector you're interested in, including the best time to buy, and shortlist two or three... Initial viewing and valuation. Be discreet - the ...

~~Buy an existing business | Business Gateway~~

As a business owner, you should have been thinking about the sale of your business almost from its inception. This will help you to be prepared when the time for the sale appears. Buyers: When to buy is part of the equation for the buyer too but is less complicated. This will mostly come down to your own personal circumstances - mostly

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~~A beginner's guide to buying and selling a
business~~

Here are a few factors to consider: Location:
Are you open to moving, or do you need
something close to home? Or maybe you're
looking at businesses not tied... Size: Do
you want to own a small family business, or a
large, bustling enterprise? Buying a larger
business could mean... Industry: What are ...

~~6 Factors in Taking Over an Existing Business~~
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popular website for buying or selling a business. Established in 1996, the website is an international marketplace of businesses for sale. We provide a cost-effective route to market for business owners and their representatives and a one stop shop for aspiring entrepreneurs and business buyers.

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1. Buying a business - the initial approach. From the outset, your aim is to make the vendor of the business want to sell it to you. Establish your credibility. Formally

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Registered your interest in buying the business. The target business will usually have instructed professional sales advisers to sell the business.

~~Buying a business | Start Up Donut~~

Buying a business is like buying any other item. Although the stakes are higher for you if you make the wrong decision, the crux of what you need to do to get it is the same for everyone. Whether you're buying an item from a market stall or a million pound business, let's start with the checklist you need to tick off first:

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Real Business~~

Buying a business can be a long, complex and demanding process. So that it's less of a drain on you and your time - and to lessen the chances that you'll make a costly mistake - find a law firm with experience of helping people like you to buy small businesses.

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quality. OT By Oliver Trebilcock. How to set up a smart home. Smart home products can help to streamline your everyday routines and tasks, read our advice on how to get started.

~~Expert testing, reviews and advice from which?~~

1. Assuming that finding a high-potential business for sale is a part-time job. Finding a company for sale can take 12 to 24 months. Statistics show that before finally signing the share purchase ...

~~5 Frequent Mistakes When Buying A Small~~

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When you sell your business, you have legal responsibilities to staff you employ. You must also finalise your business' tax affairs. You can use the online form to tell HM Revenue and Customs ...

~~Selling your business: your responsibilities~~
~~—GOV.UK~~

Buying a business isn't something people do often, but as a business broker, I've personally helped buyers and sellers through this process hundreds of times. Follow these six steps, and you'll ...

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